THE HESS CONSORTIUM COLLECTIVE PROGRAM

Private institutions working together to find a sustainable path for administrative systems and operations

WHY?

There are major changes on the national higher education landscape affecting U.S. private colleges and universities related to enrollment, demographics and cultural shifts. Private higher education institutions are looking at flat or decreasing net revenues over the coming years.
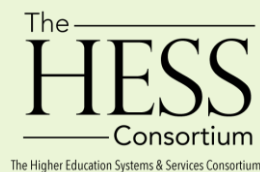
With the changes ahead, seriously impacting our private institutions, hitting hardest in 2026 and years after, our private institutions are trying to find ways to collaborate with other institutions to save money and time as well as ease staff constraints in ERP & information technology operations.

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HESS Consortium Collective Program partners

WHAT IS THE COLLECTIVE PROGRAM?

The **HESS Consortium Collective Program** is a growing group of private, non-profit colleges and universities interested in 1.) moving to a common, modern and affordable cloud-native enterprise solution, 2.) moving to a fully solicited contract vehicle through a partnership with E&I Cooperative Services for software and services, 3.) developing a shared archive to ease migration and implementation costs and 4.) create a network of HESS Collective schools to both share staff resources and expertise to lower operational overhead costs and increase efficiencies.

EVALUATED & NEGOTIATED BY 33 PRIVATE COLLEGES FOR TOTAL TRANSPERENCY

Chief information officers and technology leaders from a group of 33 HESS Consortium member institutions created an extensive HESS Collective Program RFI and chose Oracle Cloud for Higher Education as its new, common cloud-native enterprise systems platform with partners, Mythics, Drivestream and E&I.

RFIs, RFPs, and an extensive review of the vendor/system landscape, when approached by a single institution, are helpful in understanding what is possible and which software could best meet your needs. However, these processes are expensive to conduct for the institution and its community.

The HESS Consortium has taken a great deal of the burden out of your decision path. Having already validated the choice of Oracle Cloud, Drivestream, Mythics and E&I with a process engaging 33 of our private college members, your campus can move directly to validating the Oracle Cloud solution and how it can work for your institution. Your institution can immediately take advantage of our group negotiated pricing, contract terms and conditions, our standards methodology, and our collaborative cohort-based implementation options, providing a host of benefits beyond a single institution decision and implementation. You will find the value of this collaborative effort between other private institutions will be significant.

SOLUTION PLATFORM SELECTION CRITERIA

After an RFI to review a number of the major cloud-native software solutions, the group made the choice to select Oracle Cloud based on 1.) modern product functionality in finance, human resources, financial aid and student information systems, 2.) initial and long-term affordability and 3.) the ability to partner with the HESS Collective community in its vision to create a support and resource network for participating HESS Consortium member institutions.

Steps to HESS Collective Program Engagement with partners HESS, Oracle, Mythics and Drivestream

Step 1: Join the HESS Consortium

Your institution must be a member of the HESS Consortium in good standing to be a part of the HESS Collective Program. Click here to join.

Step 2: Register your school to participate

To access our exclusive pricing for Oracle Cloud software and implementation services, register here to join the Collective Program as a participant. HESS will then contact you to schedule a introductory session with program pricing, contract details and product information.

Step 3: Contact us to schedule a Cloud Transformation Assessment (CTA) with implementation partner, Drivestream.

See the panel to the right to learn more about the no-cost CTA session and how it can help your campus understand the implementation, configuration and engagement and what is expected of your campus community during an implementation.

Step 4: Let HESS know when you are ready to move forward and engage in the Program

After your campus is satisfied with the conversations, pricing and planning with all of our partners – Oracle, Mythics and Drivestream – let HESS know you are ready to move forward. We will bring all the parts into place to start your licensing and implementation through the contract.

Step 5: Join a HESS Collective Cohort Group

We will put you into an implementation cohort group to help your institution connect with other HESS institutions moving into the Oracle Cloud product. Joining a cohort group will help your campus learn from others going through implementation, share and solve challenges and work with our partners to resolve issues.... together.

Still have questions? Email us at collective@hessconsortium.org today.

What is a Cloud Transformation Assessment (CTA)?

The Drivestream Cloud Transformation Assessment (CTA) is a highly interactive, informative, and structured workshop that will help HESS member institutions to clarify their strategy, identify business value, and lay out a roadmap for migrating to Oracle Cloud applications. It will help members to determine their overall readiness for migrating to the Oracle cloud.

CTA is one of Drivestream's Strategy & Advisory service offering with costs that range from $50K to $100K depending on size and complexity of the institution. However, as a special promotion for HESS Consortium members this is being offered at NO COST.

- ✓ Completing a CTA Workshop is the first step towards a holistic cloud transformation. After completing the workshop, Drivestream will provide a report that:
- ✓ Maps current systems (for example: Ellucian/Banner) and processes to the Oracle cloud
- ✓ Identifies Oracle modules that will improve current state functions and processes through transformation and adoption of best practices
- ✓ Defines the project scope, implementation approach, and project timeline
- ✓ Identifies change and provides guidance on optimizing adoption
- ✓ Identifies project risks, if any, and provides a mitigation approach based on lessons learned
- ✓ Articulates the overall value of the cloud transformation for the member institution
- ✓ The end result is that HESS members will be well prepared for a successful transformative journey to the Oracle cloud.

HESS INSTITUTIONS PARTNERING IN DEVELOPMENT

One of the most important aspects of the HESS Consortium Collective Program is collaboration between private, non-profit institutions. With our partners, Mythics and Drivestream, participating institutions will be working together to develop integration resources and implementation templates for Oracle CRM products that need customization for use in our institutions.

Building integrations with other campus systems

ALL integrations built by Drivestream for HESS Collective members during implementations will be shared at no cost to all other implementing members. This cuts thousands of dollars and months of time from the process of integrating other systems at your institution with the Oracle Cloud software platform.

Building CRM for Private Colleges and Universities

Institutions will be working together with Drivestream on building customized installation and operational templates for the Oracle CX CRM and Eloqua marketing software for advancement, institutional marketing and admissions. The Oracle CX and Eloqua software is included in our negotiated pricing and Drivestream will be offering these templates at very low pricing to institutions partnering to build the new framework for our private, non-profit colleges and universities.